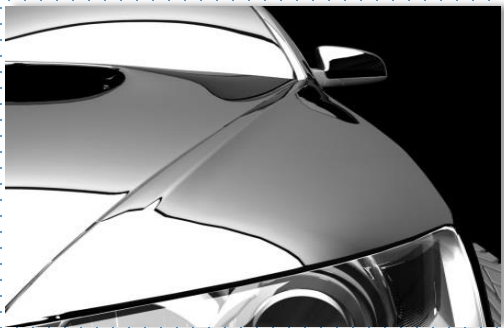




乙盛精密工業股份有限公司

ESON Precision Ind. Co., Ltd.



ESON-KY (5243)

Reporter : Johnson Hsiao



Investment safety statement

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In addition to the historical information provided in the presentation, the matters set forth in this presentation are forward looking statements subject to significant risks and uncertainties, which may cause the actual results to be inconsistent with the content of the statement. These uncertain factors include: the impact of competitive products and pricing , Whether new projects or new technologies are introduced in a timely manner, the capacity for mass production of new products, whether the industry and the market are oversupply, the availability of manufacturing capacity, the financial stability of the terminal market, international exchange rates or other risks, and so on.

Agenda

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Company profile



Company Operation



Future Outlook

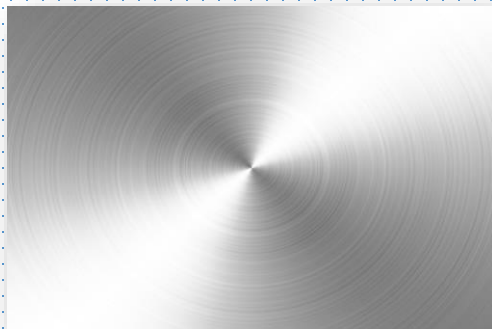


Q & A



ESON

Company Profile





- The company was established in 1987
- Chairman : Chia Hsiang, Tsai
- G.M : Johnson, Hsiao
- Capital : USD 56 Million
- Employee Amount : 6,000
- Main Product Range :
 - Mechanical parts production
 - Automotive parts
 - Server mechanical parts
 - Consumer products



Milestone

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Growth :

- 2015 New Business for automotive parts
- 2016 Set Up 2nd factory in Malaysia
- 2019 Mexico factory expansion
- 2020 Set Up New factory in Vietnam
- 2020 Malaysia factory expansion



Developing :

- 2009 Server order from US customer.
- 2012 Set Up factory in Mexico
- 2013 Set Up New factory in Malaysia
- 2013 Nov. Listed in TW stock market



Standing :

- 2001 Set up Kunshan factory
- 2004 New Business for automotive tooling
- 2006 Started Business for injection parts
- 2006 Phase in Gamer ME parts

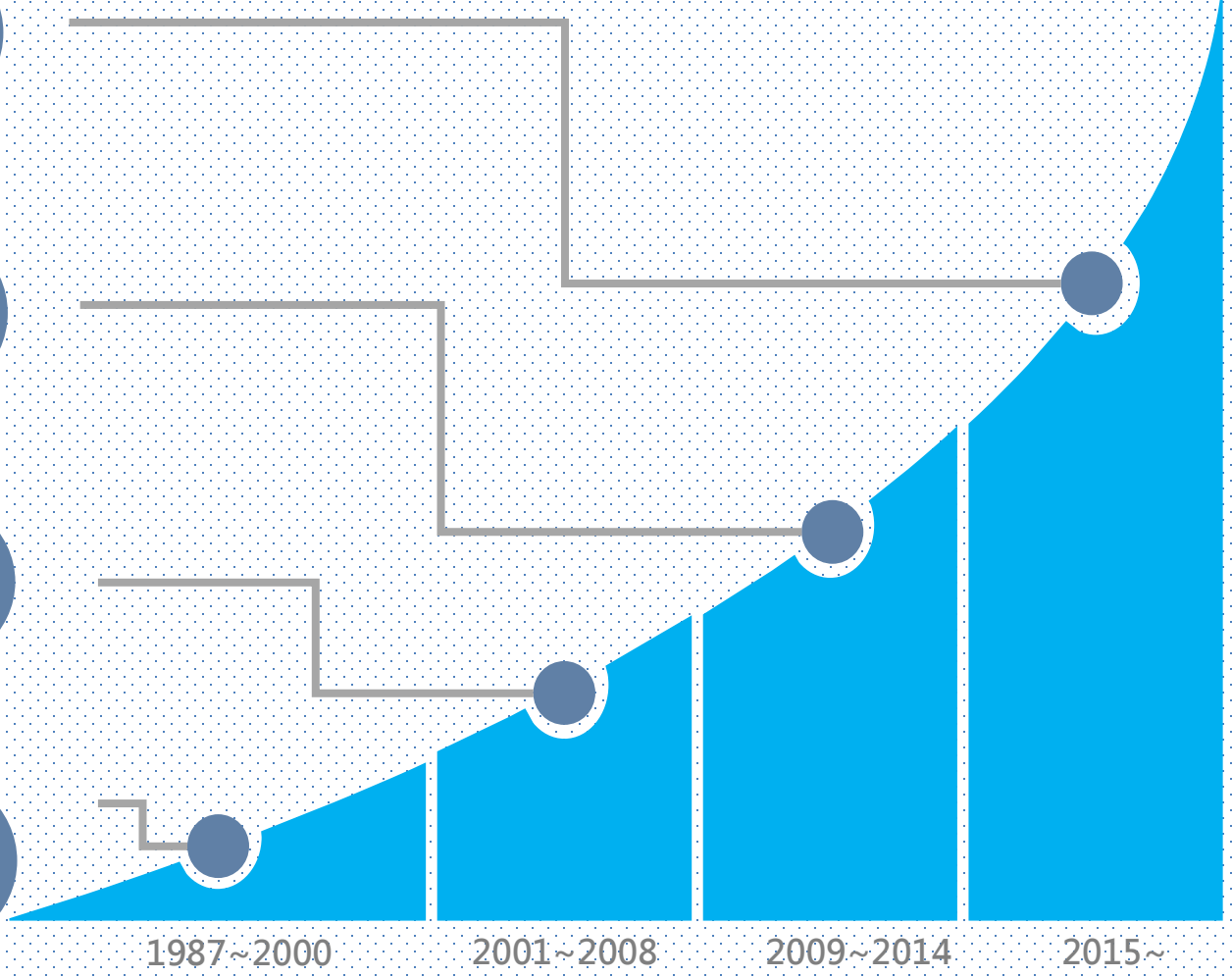


Founding :

- 1987 Founded tooling Plant in Taipei
- 1995 New Business with Japanese Brand



Milestone



Global Layout

昆山乙盛
ESON Kunshan



烟臺正乙
ESON Yantai



東莞乙宏
ESON Dongguan



台灣運營中心
臺北
ESON Taipei



(Under Construction)

越南乙盛(廣寧)
Tỉnh Quảng Ninh
ESON Vietnam



馬來西亞一廠
Bangi
ESON Malaysia I



馬來西亞二廠
Batu Pahat
ESON Malaysia II



墨西哥廠
Tijuana
ESON Mexico



Automotive Products

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Inner Parts



Inner Plastic Parts



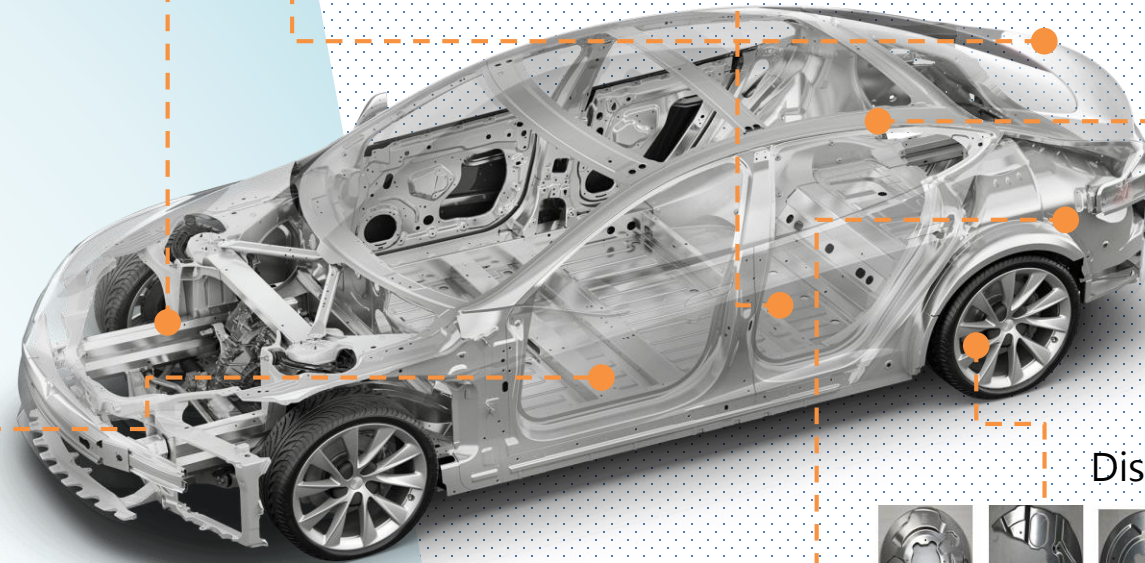
Seat Module



Subwoofer ME parts



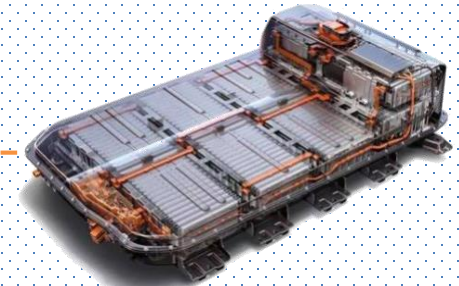
Stiffener Bracket of Engine Room



Disk Covers



Body Parts



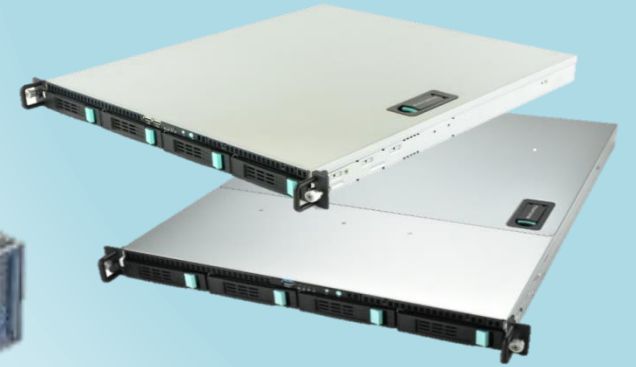
Battery Module
ME Parts.

Body Frame



Server Products

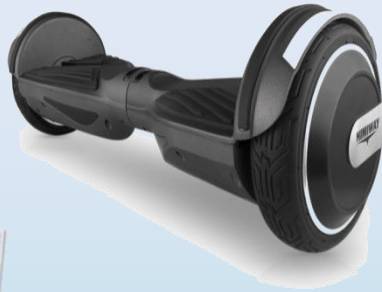
ESON





Consumer Products

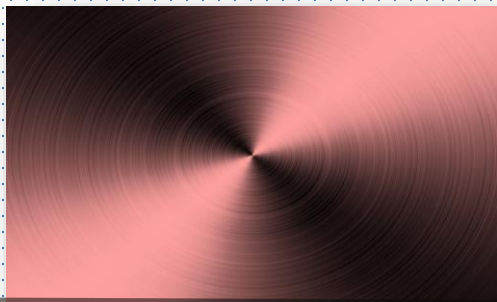
ESON



A complex network diagram with blue nodes and lines, overlaid on a background of light blue hexagons.

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Company Operation



Business Performance

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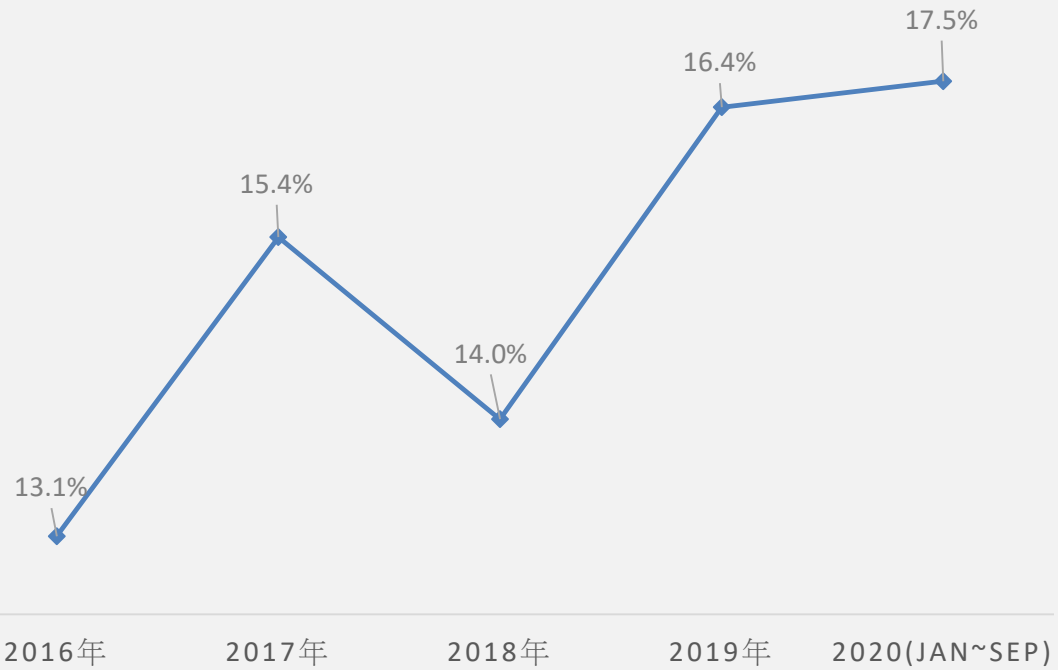
Currency: NTD\$ Million

ESON	2016		2017		2018		2019		2019 Jan~Sep		2020 Jan~Sep	
Capital	1,735		1,735		1,735		1,685		1,685		1,685	
Revenue	10,862	100%	10,877	100%	10,299	100%	10,102	100%	7,679	100%	6,786	100%
Gross profit	1,428	13.10%	1,673	15.40%	1,447	14.00%	1,661	16.40%	1,250	16.28%	1,193	17.59%
Net profit	437	4.00%	490	4.50%	487	4.70%	663	6.50%	532	6.90%	458	6.75%
Net profit after tax	358	3.30%	432	4.00%	375	3.60%	499	4.90%	401	5.20%	341	5.03%
EPS	2.18		2.5		2.14		2.96		2.38		2.02	

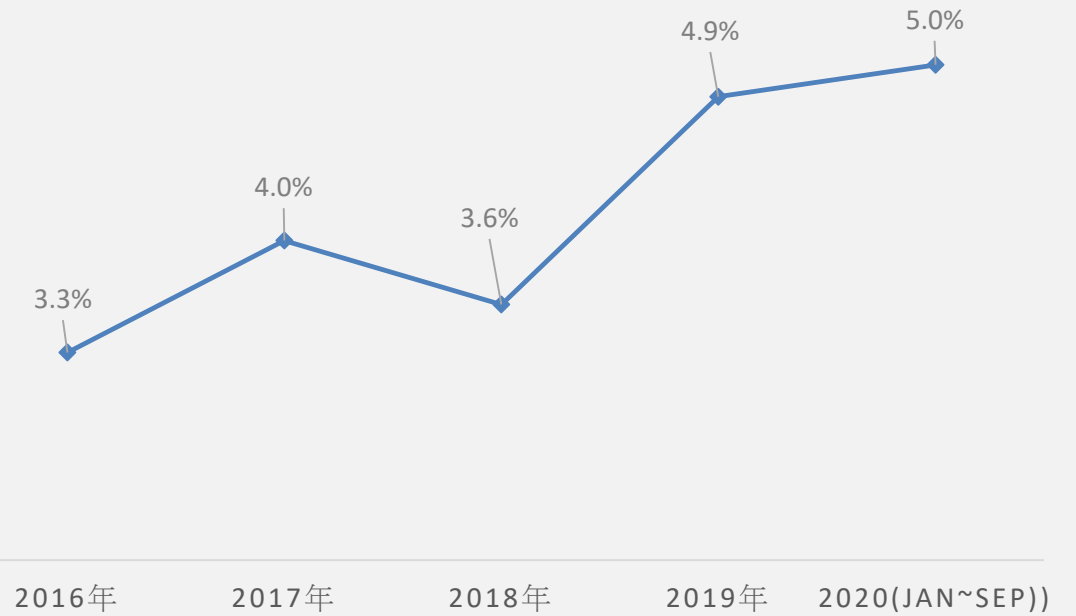
Main operating indicators

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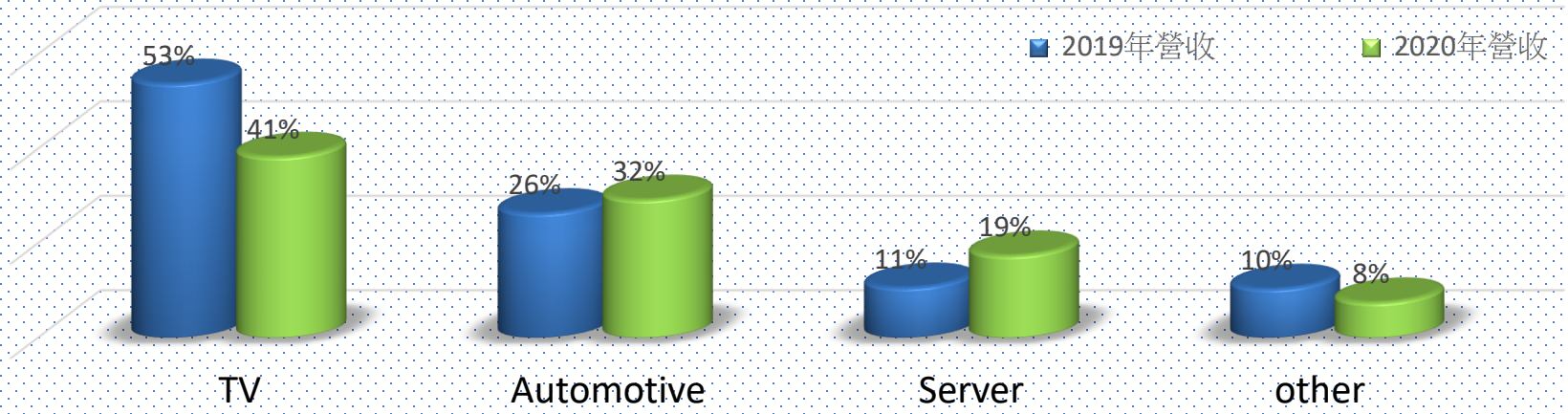
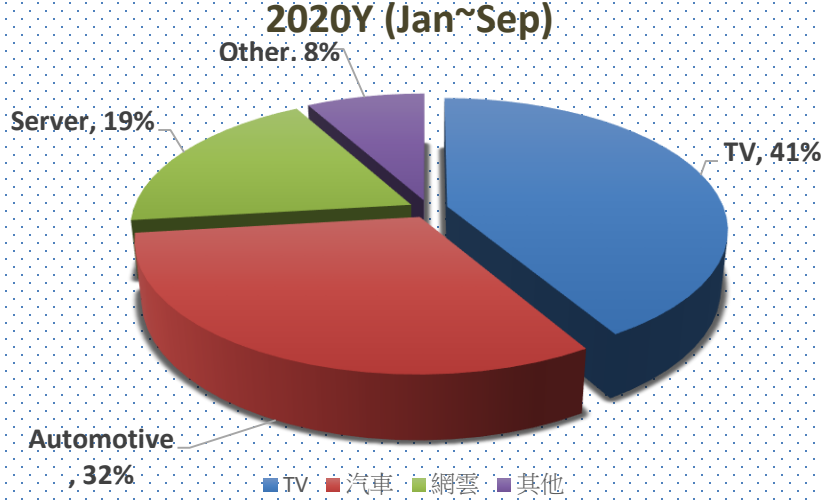
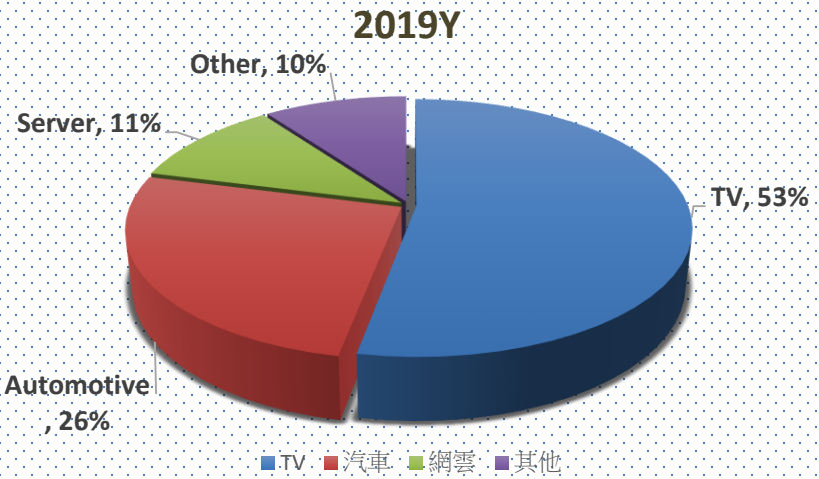
GROSS PROFIT



NET PROFIT AFTER TAX



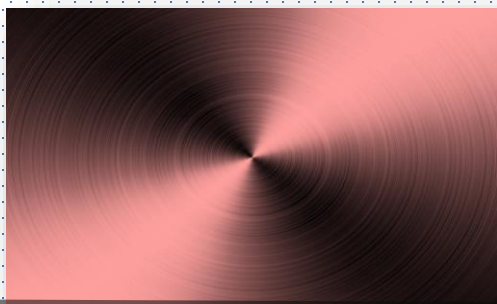
Sales Proportion



A background graphic featuring a complex network of blue nodes and lines, overlaid on a light blue hexagonal grid pattern.

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Future Outlook



Manufacturing process extension

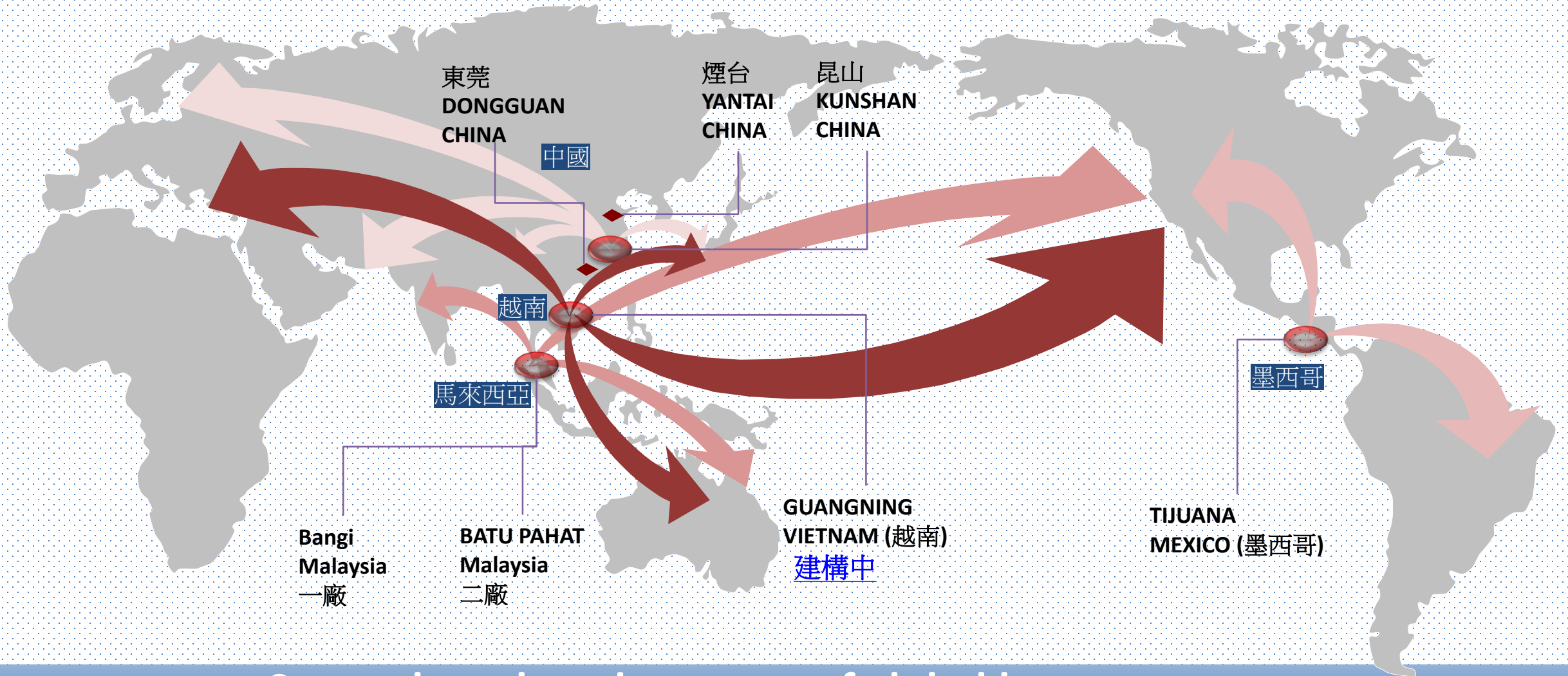
- Foam molding
 - Seat Module / Arm rest
- Thermoforming
 - Inner parts

Single parts gradually enhance to assembly module

- Door inner side module
 - Lift gate inner side module
 - Battery Module ME parts for EV



Server product strategy



Strengthen the advantages of global layout
and strive for customers who adjust the layout

Plant expansion plan - Mexico ESON



Expansion
• Land size: 21,000 m²



- ❖ Land size expand from 101500 m² to 122500 m²
- ❖ Construction will be done on Nov,2020

Plant expansion plan – Malaysia(Bangi)



- ❖ Plant area increase 8640 m²
- ❖ Construction will be done on Nov,2020

New factory - Vietnam



Land Size :
□ 100,000m²

Major Products

- TV
- Server

Construction Plan :

- Feb 2021 Trial Run

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A close-up photograph of two people in business suits shaking hands. The hands are clasped together in a firm grip, symbolizing agreement or partnership. The background is blurred, focusing attention on the handshake.

THANK YOU

ESON Precision Ind. Co., Ltd.